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THE MARKET ADMINISTRATOR'S

BULLETIN

Ohio Valley Marketing Area
Federal Order No. 33

Eastern Ohio Western-Pennsylvania Marketing Area
Federal Order No. 36

VOL. XXII-NO. 6 | *C. MACK ENDSLEY, Market Administrator* | *JUNE 1991*

National Dairy Board Elects Offficers and Appoints Committees

At the seventh annual meeting of the National Dairy Promotion and Research Board held earlier last week, the following officers were relected: **Chairman**: *Lester M. Evans*, Lebanon, MO; **Vice-Chairman**: *Robert W. Giacomini*, Point Reyes Station, CA; **Secretary**: *Sylvia Hemauer*, Plymouth, WI; **Treasurer**: *Leo O'Brien, Jr.*, South Burlington, VT.

After having served for one year as Chairman of the Board of Directors, Evans reported "We have put a significant effort into having a coordinated program with the rest of the states and regions and unfortunately, we are not as successful as we would like to be. However, it is extremely valuable to have a guideline like the Strategic Marketing Alliance to provide directions for our coordinated efforts.

"Words like market driven, fat utilization, Strategic Marketing Alliance" are all technical terms we use at the National Dairy Board," explains Evans. "These terms describe the way we are enhancing and improving our efforts to bring a profit to the dairy farmer and put the money in the bottom line which is in the dairy farmer's milk check. Every dairy farmer who serves on the Board feels a tremendous responsibility to spend the farmers' check-off dollars as wisely as possible," said Evans.

"Over the past year, we've looked at what the consumers' wants and needs are, and this process has provided us with a plan that will help us channel our promotion and research dollars to better market our dairy products that match the needs and wants of consumers," he said.

"The good news coming out of that consumer research is that consumers are still consuming about the same amount of butterfat. The flip side is we're also realizing that we have a very diversified consumer audience, and each of those different audiences or groups are consuming that butterfat in different ways, so we

(Continued on page 2)

A new pricing plan for the Middle-Atlantic Order

The U.S. Department of Agriculture is recommending a formula using nonfat milk solids content as one of the bases for pricing milk used in the Middle Atlantic Federal Milk Marketing Order area. The recommended pricing plan, officially termed "Multiple Component Pricing," (MCP) resembles pricing in effect since April 1988 in the Great Basin Federal Order.

Daniel D. Haley, Administrator of USDA'S Agricultural Marketing Service said the pricing plan will reflect more closely the value of milk used in dairy products manufactured in the Middle Atlantic Area.

(Continued from page 1)

PROGRAM AREA	*1991 Expected Actual*	*1992 Proposed Budget*
	(000's omitted)	
Advertising & Promotion	$58,560	$60,360
Product & Nutrition Research	$10,592	$11,325
Public & Industry Communications	$4,415	$4,590
Market & Economic Research	$2,371	$2,543
GRAND TOTALS	*$75,938*	*$77,452*

have to adjust our efforts to the changing marketplace. For instance, we see many consumers moving toward more lowfat fluid dairy products, yet at the same time, they are also indulging in higher fat or super premium ice creams and we still think there is a potential for increasing the consumption of butter," said Evans.

"As I said, SMA, market driven, and fat utilization are all technical terms," he commented. "But in my mind, this language gives us a plan to go by. We're looking at the market to see what the consumer wants. That's being market driven. Based on that information and research, we will sell the fat where the consumer wants the fat, and sell the solids where the consumer wants the solids. That is an effective and sensible use of being market driven in fat utilization. SMA is the actual tying together of all of these pieces and technical terms into a plan of action."

We need to advertise the whole line of dairy products that we have available. High fat products and low fat products need to be moved. That's our charge at the National Dairy Board, and armed with this new plan, we're enthused with the way it's going."

The National Dairy Promotion and Research Board (NDB) Budget Fiscal Year 1991-92 (May 1, 1991 - April 30, 1992) has been approved by the Board of Directors. Additionally, the Board has elected officers for the new year, and appointed Board members to serve on the NDB Program Committees for the next year. Above is the total NDB Program Budget and the various program budget allowances.

SOURCE: National Dairy and Research Board

Positve Letter Renewed in Federal Order 33

The Market Administrator has issued a renewal of the positive letter supporting Mid-East United Dairy Industry Association. The letter authorized Order 33 handlers to submit 10 cents of the current 15 cent mandatory advertising and promotion deduction to the local agency. The effective period of the authorization is from July 1, 1991 through June 30, 1992.

FEDERAL ORDER NO's 33 AND 36 COMBINED MARKET STATISTICS

	MAY 1991	APRIL 1991	MAY 1990
Total Producer Milk	585,976,861	557,233,210	554,038,943
Class I Producer Milk	285,369,902	288,095,588	285,454,375
Class II Producer Milk	111,812,057	95,694,029	91,845,841
Class III Producer Milk	188,794,902	173,443,593	176,738,727
Percent Class I	48.7	51.7	51.5
Percent Class II	19.1	17.2	16.6
Percent Class III	32.2	31.1	31.9
Number Producer Farms	8,180	8,252	8,143
Daily Average Productions per Farm	2,311	2,251	2,195
Daily Average Producer Milk	18,902,479	18,574,440	17,872,224
Number of Reporting Handlers	61	61	62

FEDERAL ORDER 33 MARKET SUMMARY FOR MAY 1991

Gross Class I utilization averaged 4,310,094 pounds per day during May 1991. On a daily basis this was a decrease of 3.2% from the previous month and 9.1% more than May 1990.1/

The May 1991 Class I utilization of producer milk totaled 132,407,797 pounds or 51.8% of the reported producer receipts. This utilization percentage is 2.9% less than last month and 3.9% less than May 1990.1/

The average butterfat test for gross Class I utilization was 2.1% for May 1991.

Receipts from 3,437 producers by 27 pool handlers regulated by Order No. 33 averaged 8,239,577 pounds daily for May 1991. On a daily basis this was 2.8% more than last month and 20.2% more than May 1990.1/

Producers supplying the market decreased by 18 from the April 1991 total and increased by 386 from May 1990. The daily average producer receipts per farm of 2,397 pounds were 76 more than the previous month. On a daily basis this is 151 pounds more than May 1990.1/

The May 1991 Class I price was $12.06 per hundredweight for 3.5% milk delivered to pool plants in Zone 3. This was 2 cents less than the April 1991 Class I price and $2.00 less than the May 1990 price. Prices for Class I milk in parts of the marketing area other than Zone 3 reflect the specified location adjustment of minus 24 cents in Zone 1, minus 14 cents in Zone 2, plus 7 cents in Zone 4 and plus 15 cents in Zone 5.

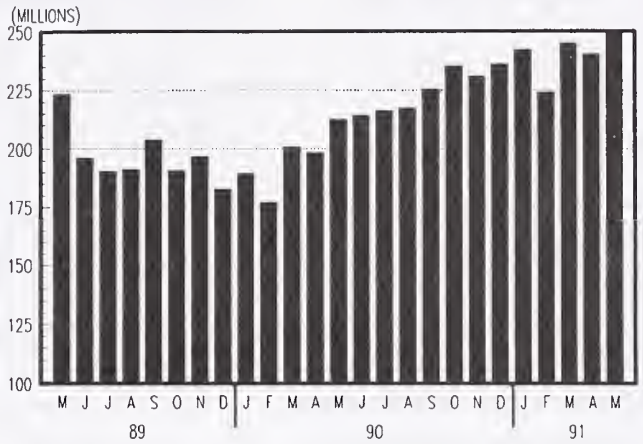
The Class II price for May 1991 was $10.01. This was 1 cent less than the April 1991 Class II price and $3.17 less than the May 1990 Class II price.

The Class III price of $10.23 for May 1991 was 19 cents more than the previous month and $2.55 less than the May 1990 Class III price.

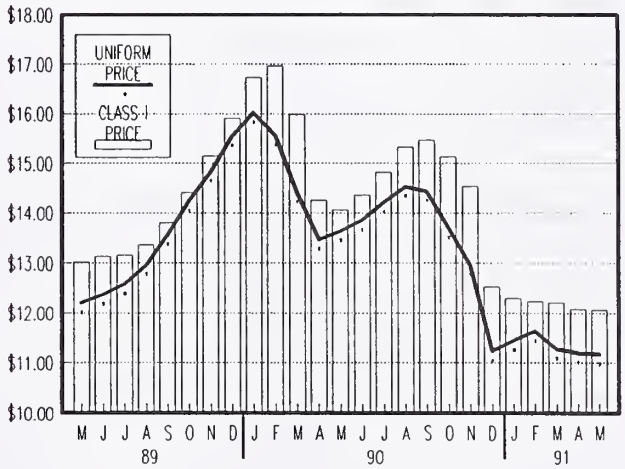
The June 1991 Class I price will be $12.08 for 3.5% milk.

1/ Comparisons to previous periods are magnified due to changes in the handlers included in the pool.

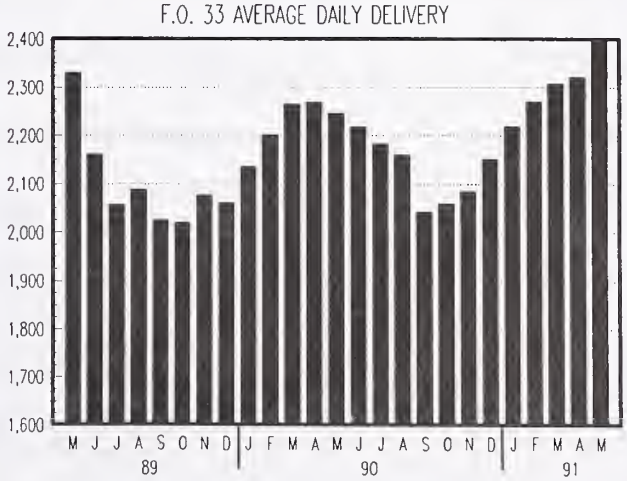
F.O.33 PRODUCER RECEIPTS



F.O.33 PRICES



F.O. 33 AVERAGE DAILY DELIVERY



COMPUTATION OF UNIFORM PRICE FOR MAY 1991

BASED ON HANDLERS' REPORTS TO THE MARKET ADMINISTRATOR

OHIO VALLEY MILK MARKETING AREA

	PERCENT	MILK POUNDS	3.5% PRICE PER CWT.	TOTAL VALUE
Class I Producer Milk	51.8	132,407,797	$12.06	$15,968,380.32
Class II Producer Milk	25.6	65,423,210	10.01	6,548,863.32
Class III Producer Milk	22.6	57,595,881	10.23	5,892,058.63
TOTAL PRODUCER MILK	100.0	255,426,888		$28,409,302.27
Other Source 1033.60(g) Class I				0.00
TOTAL MILK IN POOL		255,426,888		$28,409,302.27
Value of Overage				583.90
Value of Inventory Adjustment				(372.20)
Value of Other Source				0.00
Value of Class I Location Differentials				23,970.92
Value of Audit Adjustments				4,955.34
TOTAL POOL VALUE				$28,438,440.23
Value of Producer Location Differentials				101,954.64
1/2 Unobligated Balance in Producer Settlement Fund				112,472.94
POOL MILK AND ADJUSTED VALUE		255,426,888	$11.217640	$28,652,867.81
Producer Settlement Fund Reserve			0.047640	
WEIGHTED AVERAGE PRICE		255,426,888	$11.17	$28,652,867.81
Other Source 1033.60(g) x Wt. Avg. Price			11.17	0.00
PRODUCER MILK AND ADJUSTED VALUE		255,426,888	$11.217640	$28,652,867.81
Producer Settlement Fund Reserve			0.047640	(121,684.42)
UNIFORM PRICE FOR 3.5% MILK		255,426,888	$11.17	$28,531,183.39

Uniform Price Subject to Location Differentials

PRODUCER BUTTERFAT DIFFERENTIAL..... $.104

AVERAGE PRODUCER BUTTERFAT TEST.... 3.53%

	PRODUCER B.F. LBS.	PERCENT
Class I	2,816,004	31.2
Class II	2,709,837	30.0
Class III	3,503,351	38.8
TOTAL	9,029,192	100.0

(Minus Figures in parentheses)

MARKET STATISTICS
FEDERAL ORDER NO. 33

	MAY 1991		APRIL 1991		MAY 1990	
	3.5% Milk	B.F. Diff.	3.5% Milk	B.F. Diff.	3.5% Milk	B.F. Diff.
PRICE SUMMARY						
Producers' Uniform.....	$11.17*	$0.104	$11.20*	$0.104	$13.64*	$0.114
Class I.....	12.06*	0.104	12.08*	0.104	14.06*	0.114
Class II.....	10.01	0.104	10.00	0.104	13.18	0.114
Class III.....	10.23	0.104	10.04	0.104	12.78	0.114

* Zone 3. Zone 1 minus 24 cents. Zone 2 minus 14 cents. Zone 4 plus 7 cents. Zone 5 plus 15 cents.

	MAY 1991	APRIL 1991	MAY 1990
PRODUCER MILK CLASSIFICATION			
TOTAL PRODUCER MILK	255,426,888	240,532,051	212,471,323
Percent Class I	51.8	54.7	55.7
Percent Class II	25.6	23.9	23.8
Percent Class III	22.6	21.4	20.5
UTILIZATION SUMMARY			
CLASS I PRODUCER MILK	132,407,797	131,463,583	118,321,287
Opening Inventory	-0-	781,593	192,344
Other Source - Unregulated	57,383	47,128	41,996
Other Source - Other Order	1,147,745	1,333,497	3,853,191
Overage	-0-	1,746	4,227
TOTAL CLASS I	133,612,925	133,627,547	122,413,045
CLASS II PRODUCER MILK	65,423,210	57,510,511	50,617,337
Opening Inventory	1,304,400	1,100,488	4,274,285
Other Source - Unregulated	11,159,993	10,203,019	7,836,643
Other Source - Other Order	72,766	605,257	196,535
Overage	7	-0-	-0-
TOTAL CLASS II	77,960,376	69,419,275	62,924,800
CLASS III PRODUCER MILK	57,595,881	51,557,957	43,532,699
Opening Inventory	15,753,835	17,436,292	13,029,564
Other Source - Unregulated	1,094,671	958,465	452,439
Other Source - Other Order	3,723,448	4,905,877	6,306,710
Overage	521	76,364	10,210
TOTAL CLASS III	78,168,356	74,934,955	63,331,622
TOTAL RECEIPTS AND UTILIZATION	289,741,657	277,981,777	248,669,467
PRODUCTION SUMMARY			
Percent Butterfat - Producer Milk	3.53	3.64	3.55
Number Producer Farms	3,437	3,455	3,051
Daily Average Production per Farm	2,397	2,321	2,246
Daily Average Producer Milk	8,239,577	8,017,735	6,853,914
Daily Average Producer - Class I	4,271,219	4,382,119	3,816,816
Percent Producer Milk to Class I	192.9	183.0	179.6
Percent Gross Class I to Producer Class I	100.9	101.6	103.5
Number of Reporting Handlers	27	27	25
Value of Producer Milk at Test	$28,522,050	$27,194,040	$29,086,860
Income per Farm (Monthly Average)	$8,299	$7,871	$9,534

OHIO VALLEY
MARKETING SUMMARY
(25 Months)

	PRICES					PRODUCTION					
	Class I	Class II	Class III	Uni-form	B.F. Diff.	Total	Class I	Class II	Class III	No. of Farms	Daily Avg. Del.
1989											
MAY	$13.02	$11.29	$11.12	$12.20	0.151	223,492,713	116,187,203	59,980,928	47,324,582	3,094	2,330
JUN	$13.13	$11.36	$11.33	$12.37	0.151	196,153,357	105,063,517	57,509,874	33,579,966	3,025	2,161
JUL	$13.16	$11.76	$11.76	$12.58	0.150	190,614,822	104,542,229	57,224,990	28,847,603	2,990	2,056
AUG	$13.37	$12.39	$12.37	$12.97	0.153	191,334,128	104,485,398	59,397,728	27,451,002	2,954	2,089
SEP	$13.80	$13.10	$13.10	$13.57	0.144	203,721,387	123,138,462	56,394,113	24,188,812	3,352	2,026
OCT	$14.41	$13.87	$13.87	$14.24	0.139	190,798,845	113,143,860	53,117,424	24,537,561	3,047	2,020
NOV	$15.14	$14.03	$14.69	$14.84	0.139	196,827,487	124,150,025	48,698,788	24,078,674	3,159	2,077
DEC	$15.91	$14.86	$14.93	$15.55	0.138	182,827,065	111,474,711	45,285,507	26,066,847	2,861	2,061
1990											
JAN	$16.73	$15.43	$13.94	$16.02	0.127	189,470,831	115,868,484	41,908,837	31,693,510	2,863	2,135
FEB	$16.97	$14.22	$12.22	$15.56	0.124	177,354,553	105,456,113	40,697,947	31,200,493	2,877	2,202
MAR	$15.98	$11.80	$12.02	$14.41	0.124	200,885,586	123,000,632	47,199,211	30,685,743	2,861	2,265
APR	$14.26	$12.42	$12.32	$13.47	0.123	198,306,849	111,931,986	48,698,618	37,676,245	2,913	2,269
MAY	$14.06	$13.18	$12.78	$13.64	0.114	212,471,323	118,321,287	50,617,337	43,532,699	3,051	2,246
JUN	$14.36	$13.16	$13.28	$13.85	0.113	214,356,744	114,337,971	58,892,410	41,126,363	3,221	2,218
JUL	$14.82	$13.51	$13.43	$14.21	0.115	216,365,208	113,396,215	60,556,969	42,412,024	3,197	2,183
AUG	$15.32	$13.77	$13.09	$14.53	0.114	217,331,630	119,041,414	57,557,968	40,732,248	3,246	2,160
SEP	$15.47	$13.73	$12.50	$14.44	0.114	225,672,218	126,936,871	44,238,529	54,496,818	3,685	2,041
OCT	$15.13	$12.61	$10.48	$13.70	0.114	235,312,934	140,525,239	45,305,791	49,481,904	3,687	2,059
NOV	$14.54	$11.28	$10.25	$12.97	0.114	230,965,075	132,732,039	43,818,712	54,414,324	3,692	2,085
DEC	$12.52	$8.77	$10.19	$11.23	0.105	236,146,570	131,670,806	50,526,979	53,948,785	3,540	2,152
1991											
JAN	$12.29	$10.26	$10.16	$11.45	0.104	242,333,367	139,309,018	50,234,656	52,789,693	3,523	2,219
FEB	$12.23	$11.63	$10.04	$11.63	0.104	224,231,065	125,088,492	44,757,709	54,384,864	3,528	2,270
MAR	$12.20	$10.12	$10.02	$11.28	0.104	245,029,161	135,413,717	54,723,946	54,891,498	3,424	2,308
APR	$12.08	$10.00	$10.04	$11.20	0.104	240,532,051	131,463,583	57,510,511	51,557,957	3,455	2,321
MAY	$12.06	$10.01	$10.23	$11.17	0.104	255,426,888	132,407,797	65,423,210	57,595,881	3,437	2,397

EASTERN OHIO - WESTERN PENNSYLVANIA
MARKETING SUMMARY
(25 Months)

	PRICES					PRODUCTION					
	Class I	Class II	Class III	Uni-form	B.F. Diff.	Total	Class I	Class II	Class III	No. of Farms	Daily Avg. Del.
1989											
MAY	$12.98	$11.29	$11.12	$12.09	0.151	356,146,348	180,156,250	46,939,236	129,050,862	5,370	2,139
JUN	$13.09	$11.36	$11.33	$12.23	0.151	320,776,618	162,414,891	48,220,707	110,141,020	5,289	2,022
JUL	$13.12	$11.76	$11.76	$12.53	0.150	300,463,614	166,796,276	44,743,700	88,923,638	5,244	1,848
AUG	$13.33	$12.39	$12.37	$12.94	0.153	303,393,207	175,007,654	44,237,493	84,148,060	5,328	1,837
SEP	$13.76	$13.10	$13.10	$13.53	0.144	252,993,696	153,929,052	27,359,422	71,705,222	4,675	1,804
OCT	$14.37	$13.87	$13.87	$14.19	0.139	280,641,710	170,576,961	29,759,074	80,305,675	4,920	1,840
NOV	$15.10	$14.03	$14.69	$14.89	0.139	252,596,746	152,209,511	28,491,237	71,895,998	4,617	1,824
DEC	$15.87	$14.86	$14.93	$15.49	0.138	285,514,186	170,873,792	28,093,577	86,546,817	4,980	1,849
1990											
JAN	$16.69	$15.43	$13.94	$15.67	0.127	297,773,683	172,124,190	24,743,854	100,905,639	4,949	1,941
FEB	$16.93	$14.22	$12.22	$15.07	0.124	279,436,741	156,060,950	29,576,023	93,799,768	4,960	2,012
MAR	$15.94	$11.80	$12.02	$14.17	0.124	319,328,534	176,488,192	34,611,788	108,228,554	4,978	2,069
APR	$14.22	$12.42	$12.32	$13.32	0.123	314,139,571	159,764,545	35,328,250	119,046,776	5,046	2,075
MAY	$14.02	$13.18	$12.78	$13.44	0.114	341,567,620	167,133,088	41,228,504	133,206,028	5,092	2,164
JUN	$14.32	$13.16	$13.28	$13.78	0.113	320,222,579	155,460,831	37,018,096	127,743,652	5,027	2,123
JUL	$14.78	$13.51	$13.43	$14.11	0.115	308,350,526	152,588,838	42,526,434	113,235,254	4,966	2,003
AUG	$15.28	$13.77	$13.09	$14.38	0.114	299,710,820	164,932,847	37,357,598	97,420,375	4,943	1,956
SEP	$15.43	$13.73	$12.50	$14.30	0.114	264,361,107	147,636,724	31,515,243	85,209,140	4,701	1,875
OCT	$15.09	$12.61	$10.48	$13.50	0.114	266,670,878	160,346,716	29,587,917	76,736,245	4,682	1,837
NOV	$14.50	$11.28	$10.25	$12.96	0.114	255,651,260	156,038,431	25,913,676	73,699,153	4,599	1,853
DEC	$12.48	$8.77	$10.19	$11.33	0.105	280,250,274	158,045,961	29,998,645	92,205,668	4,723	1,914
1991											
JAN	$12.25	$10.26	$10.16	$11.35	0.104	287,011,765	160,841,463	26,116,019	100,054,283	4,695	1,972
FEB	$12.19	$11.63	$10.04	$11.37	0.104	264,859,897	146,109,569	24,000,315	94,750,013	4,659	2,030
MAR	$12.16	$10.12	$10.02	$11.11	0.104	312,414,695	158,457,575	34,834,216	119,122,904	4,828	2,087
APR	$12.04	$10.00	$10.04	$11.03	0.104	316,701,159	156,632,005	38,183,518	121,885,636	4,797	2,201
MAY	$12.02	$10.01	$10.23	$11.03	0.104	330,549,973	152,962,105	46,388,847	131,199,021	4,743	2,248

FEDERAL ORDER 36 MARKET SUMMARY FOR MAY 1991

Gross Class I utilization averaged 4,939,992 pounds per day during May 1991. On a daily basis this was a decrease of 5.5% from the previous month and 8.4% less than May 1990.1/

The May 1991 Class I utilization of producer milk totaled 152,962,105 pounds or 46.3% of the reported producer receipts. This utilization percentage is 3.2% less than last month and 2.6% less than May 1990.1/

The average butterfat test for gross Class I utilization was 2.1% for May 1991.

Receipts from 4,743 producers by 34 pool handlers regulated by Order No. 36 averaged 10,662,902 pounds daily for May 1991. On a daily basis this was 1.0% less than last month and 3.2% less than May 1990.1/

Producers supplying the market decreased by 54 from the April 1991 total and decreased by 349 from May 1990. The daily average producer receipts per farm of 2,248 pounds were 47 more than the previous month. On a daily basis this is 84 pounds more than May 1990.1/

The May 1991 Class I price was $12.02 per hundredweight for 3.5% milk delivered to pool plants. This was 2 cents less than the April 1991 Class I price and $2.00 less than the May 1990 price.

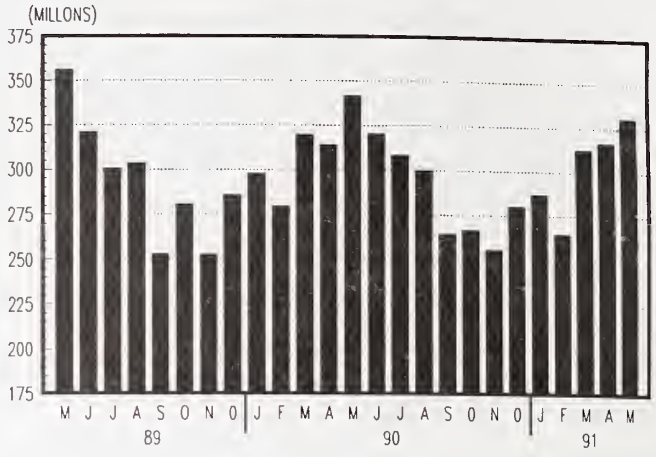
The Class II price for May 1991 was $10.01. This was 1 cent more than the April 1991 Class II price and $3.17 less than the May 1990 Class II price.

The Class III price of $10.23 for May 1991 was 19 cents more than last month and $2.55 less than the May 1990 Class III price.

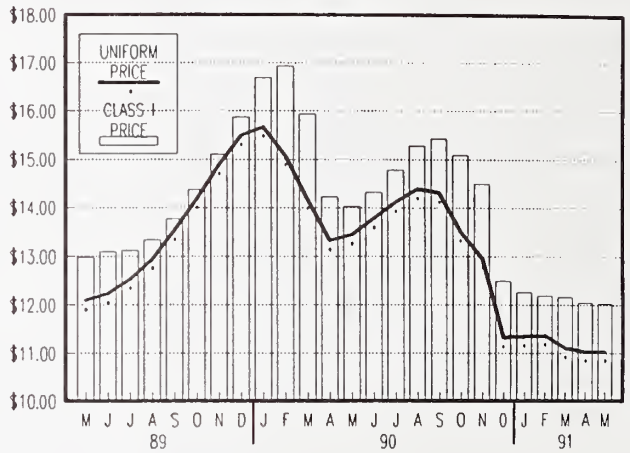
The June 1991 Class I price will be $12.04 for 3.5% milk.

1/ Comparisons to previous periods are magnified due to changes in the handlers included in the pool.

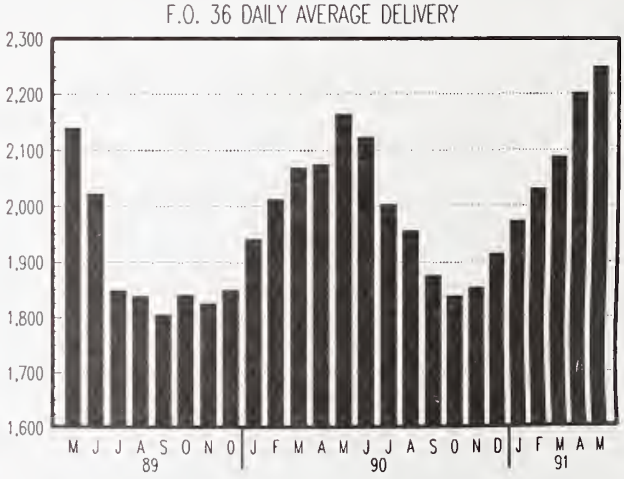
F.O. 36 PRODUCER RECEIPTS



F.O. 36 PRICES



F.O. 36 DAILY AVERAGE DELIVERY



COMPUTATION OF UNIFORM PRICE FOR MAY 1991

BASED ON HANDLERS' REPORTS TO THE MARKET ADMINISTRATOR

EASTERN OHIO - WESTERN PENNSYLVANIA MARKETING AREA

	PERCENT	MILK POUNDS	3.5% PRICE PER CWT.	TOTAL VALUE
Class I Producer Milk	46.28	152,962,105	12.02	$18,386,045.02
Class II Producer Milk	14.03	46,388,847	10.01	4,643,523.58
Class III Producer Milk	39.69	131,199,021	10.23	13,421,659.85
TOTAL PRODUCER MILK	100.00	330,549,973		$36,451,228.45
Unregulated Supply Plant Receipts Class I		0		.00
TOTAL MILK IN POOL		330,549,973		$36,451,228.45
Value of Overage				3,208.73
Value of Beginning Inventory and OS Charges				(70.68)
Net Handler Location Adjustments				.00
TOTAL POOL VALUE				$36,454,366.50
Net Producer and Plant Location Adjustments				6,222.43
1/2 Unobligated Balance in Producer Settlement Fund				138,173.86
POOL MILK AND ADJUSTED VALUE		330,549,973	$11.0721	$36,598,762.79
Producer Settlement Fund Reserve			.0421	(139,100.75)
WEIGHTED AVERAGE PRICE			$11.03	$36,459,662.04
Unregulated Supply Plant Receipts		0		.00
UNIFORM PRICE FOR 3.5% MILK		330,549,973	$11.03	$36,459,662.04

Uniform Price Subject to Location Differentials

PRODUCER BUTTERFAT DIFFERENTIAL..... $.104

AVERAGE PRODUCER BUTTERFAT TEST.... 3.59%

	PRODUCER B.F. LBS.	PERCENT
Class I	3,208,026	27.0
Class II	2,995,009	25.2
Class III	5,667,227	47.8
TOTAL	11,870,262	100.0

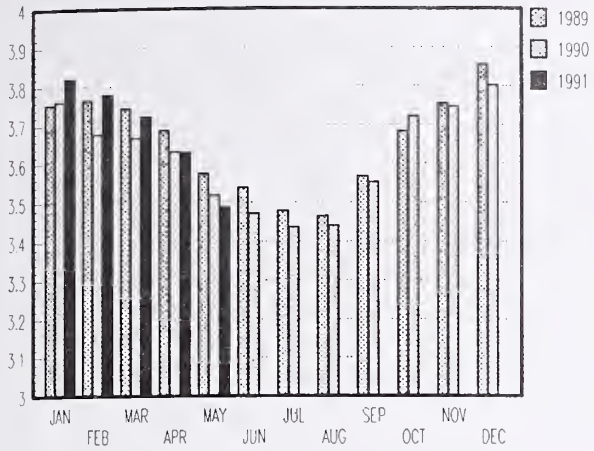
(Minus Figures in parentheses)

MARKET STATISTICS
FEDERAL ORDER NO. 36

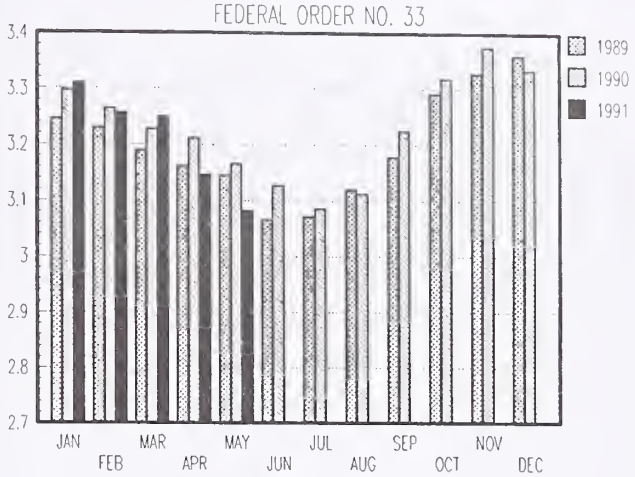
	MAY 1991		APRIL 1991		MAY 1990	
	3.5% Milk	B.F. Diff.	3.5% Milk	B.F. Diff.	3.5% Milk	B.F. Diff.
PRICE SUMMARY						
Producers' Uniform	$11.03	$0.104	$11.03	$0.104	$13.44	$0.114
Class I	12.02	0.104	12.04	0.104	14.02	0.114
Class II	10.01	0.104	10.00	0.104	13.18	0.114
Class III	10.23	0.104	10.04	0.104	12.78	0.114

	MAY 1991	APRIL 1991	MAY 1990
PRODUCER MILK CLASSIFICATION			
TOTAL PRODUCER MILK	330,549,973	316,701,159	341,567,620
Percent Class I	46.28	49.46	48.93
Percent Class II	14.03	12.06	12.07
Percent Class III	39.69	38.48	39.00
UTILIZATION SUMMARY			
CLASS I PRODUCER MILK	152,962,105	156,632,005	167,133,088
Other Source - Dairy Products	-0-	-0-	-0-
Other Source and Beg. Inv.-Fluid	175,344	154,326	64,491
Overage	2,313	1,422	142
TOTAL CLASS I	153,139,762	156,787,753	167,197,721
CLASS II PRODUCER MILK	46,388,847	38,183,518	41,228,504
Other Source - Dairy Products	10,931,575	8,475,936	10,635,486
Other Source and Beg. Inv.-Fluid	307,543	312,177	159,913
Overage	164	-0-	27
TOTAL CLASS II	57,628,129	46,971,631	52,023,930
CLASS III PRODUCER MILK	131,199,021	121,885,636	133,206,028
Other Source - Dairy Products	727,626	901,715	886,356
Other Source and Beg. Inv.-Fluid	43,590,255	44,893,481	47,652,095
Overage	4,433	35,110	88,709
TOTAL CLASS III	175,521,335	167,715,942	181,833,188
TOTAL RECEIPTS AND UTILIZATION	386,289,226	371,475,326	401,054,839
PRODUCTION SUMMARY			
Percent Butterfat - Producer Milk	3.59	3.70	3.61
Number Producer Farms	4,743	4,797	5,092
Daily Average Production per Farm	2,248	2,201	2,164
Daily Average Producer Milk	10,662,902	10,556,705	11,018,310
Daily Average Producer - Class I	4,934,261	5,221,067	5,391,390
Percent Producer Milk to Class I	216.1	202.2	204.4
Percent Gross Class I to Producer Class I	100.1	100.1	100.0
Number of Reporting Handlers	34	34	37
Value of Producer Milk at Test	$36,766,493	$35,574,557	$46,307,705
Income per Farm (Monthly Average)	$7,752	$7,416	$9,094

NON-MEMBER BUTTERFAT AVERAGES
FEDERAL ORDER NO. 33

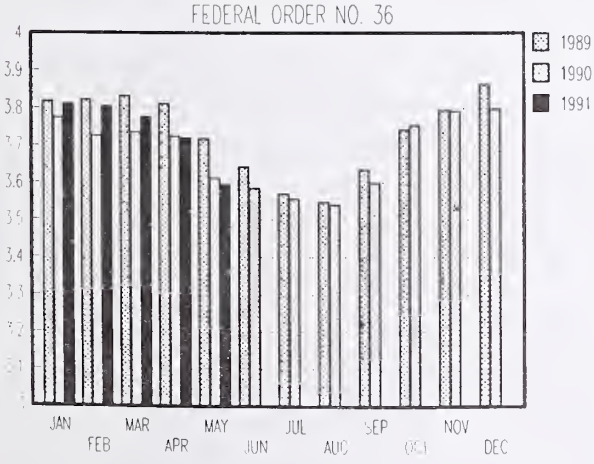


NON-MEMBER PROTEIN AVERAGES
FEDERAL ORDER NO. 33

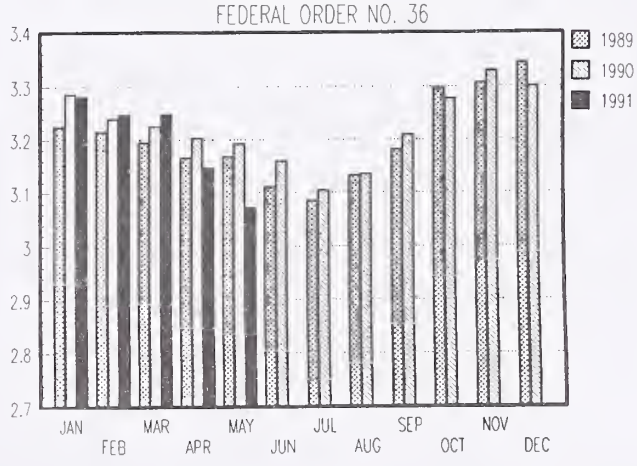


	F.O. 33 BUTTERFAT AVERAGE	F.O. 33 PROTEIN AVERAGE	F.O. 36 BUTTERFAT AVERAGE	F.O. 36 PROTEIN AVERAGE
JUNE	3.47	3.13	3.58	3.16
JULY	3.44	3.09	3.55	3.10
AUGUST	3.44	3.11	3.54	3.13
SEPTEMBER	3.55	3.23	3.60	3.21
OCTOBER	3.72	3.32	3.75	3.28
NOVEMBER	3.75	3.38	3.79	3.33
DECEMBER	3.80	3.33	3.80	3.30
JANUARY/1991	3.82	3.31	3.81	3.28
FEBRUARY	3.78	3.26	3.80	3.25
MARCH	3.72	3.25	3.78	3.25
APRIL	3.63	3.15	3.72	3.15
MAY	3.49	3.08	3.59	3.07

NON-MEMBER BUTTERFAT AVERAGES
FEDERAL ORDER NO. 36



NON-MEMBER PROTEIN AVERAGES
FEDERAL ORDER NO. 36



SELECTED DISPOSITION OF RECEIPTS BY POOL HANDLERS

	Federal Order No. 33		Federal Order No. 36	
	MAY 1991	MAY 1990	MAY 1991	MAY 1990
	(thousand pounds)			
Whole Milk	35,180	34,201	41,241	47,233
Flavored Milk	2,613	2,049	2,852	3,502
Skim Milk	11,481	11,464	15,281	16,300
Lowfat Milk	73,582	64,752	83,972	89,695
Cream/Cream Mixtures	289	221	769	977
Cottage Cheese	16,805	15,870	15,862	14,821
Hard Cheese	16,342	5,519	121,867	129,583
Butter	9,161	3,207	6,911	4,887
Ice Cream Mix	25,648	15,927	20,975	20,383

AVERAGE MARKET PRICES AND QUOTATIONS

	MAY 1991
Minnesota-Wisconsin Price Series 3.5%	$10.23
Minnesota-Wisconsin Price at Test 3.65%	10.39
Butter (Chicago 92-Score)	0.9625
Spray-Nonfat Dry Milk (Chicago)	0.8706
Advance Payment Price for **June 1991**	$10.23

THE

MARKET ADMINISTRATOR'S

BULLETIN

5950 SHARON WOODS BLVD.

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COLUMBUS, OHIO 43229

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